

<b>JOB DESCRIPTION</b>	
<b>Job title:</b> Pre-sales Collaboration	
<b>Job overview:</b>	<p><b>Roles and Responsibilities:</b></p> <ul style="list-style-type: none"> <li>- Work with sales team to identify business and technical requirements for unified communications</li> <li>- prepare solution documents &amp; presentation for customer</li> <li>- Interface with Cisco technical experts</li> <li>- Develop and maintain relationships with clients</li> <li>- Develop unified communications designs based on the latest <b>Cisco advanced technologies</b></li> <li>- Perform network readiness and current state telephony assessments</li> <li>- Provide knowledge transfer and detailed design/operational documentation to clients and internal teams</li> </ul> <p><b>Skills and Requirements</b> A minimum of 2-3 years of related <b>IP telephony</b> design experience for small and mid enterprises is required. Detailed experience should include:</p> <p><b>Required Technology</b>  <b>Cisco Call Manager (current and past versions)</b>  <b>Cisco Unity/Unity Connections Version 4 thru 8.5</b>  <b>Cisco Call Manager Express/Unity Express is required</b>  <b>Cisco Meeting Place / Meeting Place Express - preferred</b>  <b>H323 / SIP / MGCP/Cube</b>  <b>Related Telephony Hardware &amp; Software</b></p> <p><b>Related Skills/Experience</b></p> <ul style="list-style-type: none"> <li>- <b>WAN and LAN QOS</b> is required</li> <li>- Excellent client management/resolution, problem solving, debugging/troubleshooting skills are required</li> <li>- Excellent verbal communications and written documentation skills are required</li> </ul>
<b>Primary Responsibilities and Activities:</b>	
<b>Preferred knowledge and skill set:</b>	
<b>Required Academic Qualifications:</b>	BE, not stringent on academics