

<b>JOB DESCRIPTION</b>	
<b>Job title:</b> Solution Architect -Networking manager	
<b>Site/Location/Customer/Project:</b>	Pune
<b>Request Issued on:</b>	
<b>Experience (Years):</b> 5-6(Team)/ 10-12 (Head)	<b>No. of Positions:</b> 1
<b>Salary Budget:</b>	
<b>Approved by:</b>	
<b>Position Reporting to:</b>	
<b>Job overview:</b>	The Pre-Sales Networking engineer is responsible for consulting, analysis, design, and implementation support for Networking Project
<b>Primary Responsibilities and Activities:</b>	<ul style="list-style-type: none"> <li>- He/She should work with sales team to identify business and technical requirements for networking opportunities of Routing, Switching, wireless, security</li> <li>- He/She needs to have multiple OEM product knowledge like Cisco, HP, Juniper, Extreme, and Forc10 Etc.</li> <li>- Should be able to give solution and making Bill of Material of multiple OEMs like Cisco, HP, Juniper, Etc.</li> <li>- Should have knowledge of developing networking designs based on the latest Cisco advanced technologies</li> <li>- should prepare solution documents &amp; presentation for customer</li> <li>- should interface with Vendor technical experts</li> <li>- should develop and maintain relationships with clients</li> <li>- should perform network readiness assessments</li> <li>- should provide knowledge transfer and detailed design/operational documentation to clients and internal teams</li> <li>- Sometimes he should be part of project implementation activity</li> </ul>
<b>Preferred knowledge and skill set:</b>	<ul style="list-style-type: none"> <li>- WAN and LAN, QoS</li> <li>- Excellent client management/resolution, problem solving, debugging/troubleshooting skills</li> </ul>

	<ul style="list-style-type: none"> <li>- Excellent oral, written &amp; presentation communications skills</li> <li>- CCDA / CCNP / CCIE – or Higher Cisco Certification or any other CISCO certification would be an advantage</li> <li>- Required Expertise on following Technology</li> <li>- Routing</li> <li>- Switching</li> <li>- Wireless</li> <li>- Security</li> <li>- Related NMS Software’s etc</li> </ul>
<b>Required Academic Qualifications:</b>	Minimum Bachelor Degree from Engineering background.
<b>IJP (Internal Job Posting) possible for this position?</b>	No
<b>Search Criteria, Keyword (To help HR evaluate/profile screening of relevant candidates)</b>	Switching, Routing, Wireless, Security , Cisco, HP, Juniper, CCDA, CCNP, CCIE, NMS